

Two NEW machines from HP – the 'T' Series and the 'Z' Series



'Z' series

We are delighted to announce the launch of two NEW additions to Hewlett Packard's DesignJet range. The 'T' series, aimed at the AEC marketplaces and the 'Z' series which is aimed at Print Service Providers, Photographers and graphic art markets. The 'T' range includes the T610, the T1100 and the T1100MFP and they set a new standard in print quality for CAD and GIS Professionals. Available as 24" and 42" wide models, the T-Printer series features the three-black ink set which produces true neutral greys enabling enhanced detail and hard-to-achieve tones. With HP's innovative print head design, the printing system produces pinpoint line accuracy and crisp text allowing users to produce outstanding drawings and presentations. The Multi Function Printer model, the T1100MFP, brings together aspects of the DesignJet T1100ps 1118mm printer. The outstanding scan and copy feature delivers high resolution and precise, detailed scans for output. Repopoint MD Steve Hallett says, "Repopoint continually strive to lead rather than follow in meeting our customers needs and I'm happy to say we can now exceed them by being one of the first distributors to offer the brand new 'T' Printer series."

But it's the speed of this new printer which really makes the biggest impact. Producing an A1 output in 35 seconds, the 'T' series is 6 times faster than the HP DesignJet 450c and twice as fast as the HP DesignJet 800.

Trade up to one of these new machines and take advantage of some exceptional trade-in offers on old equipment from a wide variety of manufacturers, including Epson and Encad as well as HP. And if that wasn't enough, we are offering a case of quality wine to the first twelve customers who buy a new 'T' Series printer!

Whilst the 'T' Series is aimed at the AEC and GIS marketplaces, the 'Z' Series however, is aimed at Print Service Providers and moreover, the professional photographic print sector.

The HP DesignJet Z6100 Photo Printer, with an 8-ink printing system and HP Vivera pigment inks, delivers exquisite, fade-resistant colour and black-and-white prints over a wide colour gamut. And at speed - twice as fast as the HP5500! Users can count on exceptional colour accuracy and consistency across a variety of papers, with the first-ever embedded spectrophotometer. ICC profiling is automatic and easy, and precise printer calibrations ensure predictable results every time you print.

Other features include water resistant prints that last for up to 200 years whilst the HP quad-black inks: matte black, photo black, grey, and light grey, deliver true grey neutrality with smooth tonal transitions and outstanding optical density. This means that users do not have to continually swap ink cartridges, thereby saving time and money. A much larger colour gamut results from the addition of new red, green and blue inks, which means that over 80% of PANTONE colours are now covered. Finally, the HP Gloss Enhancer means that your prints will receive superior gloss uniformity whilst at the same time eliminating bronzing.



'T' series

For any further help, information or a one-to-one demonstration in our new showroom, please do not hesitate to contact Oliver Gosden on oliver.gosden@repopoint.com or ring him on **01483 596256**.



Clusta Rack - Creating order out of chaos

Clusta Rack is a time saving, space saving, money saving product that helps bring order to rolls of expensive media left leaning against store room walls, stacked on pallets and receiving damage on a daily basis.

A simple, unique snug fit prong system holds your rolls of media upright and within a protected footprint.

There are three models available, all of which can store either 610 mm or 1524 mm wide media. The 50 mm prong models, for conventional media, can hold either 12 or 24 rolls and the 75 mm model, intended for storing solvent media, can store 12 rolls. Models are either £119.00 or £149.00.

For more information please ring **01483 596281** or email clustarackenquiries@repopoint.com

Woking (01483) 740483

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Repopoint

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e-pro point – the future of digital printing



Wouldn't it be terrific if you could manage your marketing campaigns, protect your brand, save money, maximise profitability and order print - all from your desktop?

Well, now you can!

Selection and procurement, let alone managing print buying is time consuming and costly. You only have to think of the last time posters, flyers, leaflets, brochures and stationery had to be sourced and bought.

By utilising groundbreaking software we are now able to offer a solution to print buying which uses the internet to let you submit artwork, receive an immediate proof, confirm prices and order print - all from your desktop.

You will be able to:

- Create a print ready PDF proof and cut 24 hours off the traditional process
- Manage your artwork online - view current projects and build your own archive through a password secure access area
- Make changes to text or images, in your artwork, at no extra charge
- View the amended artwork proof in printable pdf format within seconds
- Place orders online with instant pricing
- Receive your print within 2-3 days anywhere in the UK
- Benefit from built in controls and approval systems which makes the processes unbelievably simple
- Get telephone support from a real person to help talk you through the processes, if needs be

Email alex.north@repopoint.com if you need any further information.

2007 Open Days

Make a note in your diary now. July 3rd and July 4th are the days. Our banner statement this year is "What's NEW?" and believe you me, there's a lot to see.

Coming as they will towards the end of Wimbledon fortnight, the two days will have a distinct tennis theme running through them. However, we are going to resist the temptation to trip out all of the clichés - you know the sort of thing we mean...

- Make sure you serve an ace and visit the Repopoint Open Days
- Business is like a game of tennis - those who serve best normally win
- Repopoint, winners of the grand slam
- 'You deal with the competition?' You cannot be serious!

And if you think they're bad, you should have read the ones we rejected!

Your official invitation should be with you already, respond to it as soon as you can and make sure of your place. All visitors will receive a special Wimbledon gift, a memento of your visit to Repopoint. Make sure you come along and see what is probably the largest digital print room in the south of England housing our two six colour Indigo digital print presses. Learn about 'e-pro point', our very own computer to print model, in one of our **free seminars**, or about our hi-fi colour output of exhibition and display products and services. There really is a lot to see!

Just in case your invitation hasn't arrived, email nicola.smith@repopoint.com and ask her to confirm your attendance.

Repopoint
Digital Print Solutions

Website: www.repopoint.com
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The Newsletter of Repopoint

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repropointer

2007 is the year to think BIG!



CREATE IMPACT by advertising with a Building Wrap

There is no getting away from it – a building wrap is difficult to ignore!

Depending on the size and location of the graphic, it could well be seen from miles away, the impact can be fantastic. Here at Repopoint we can supply the complete solution from creating the wrap and graphics through to installing your promotion on-site. We will guide you through all the necessary local government regulations, health and safety issues, artwork creation, production, installation, maintenance and removal.



We can also provide a cost effective means of colour wrapping your fleet of delivery vehicles or lorries, whether for promotional purposes or long-term corporate identity. This sort of wrap educates, entertains and informs motorists and pedestrians and can reach consumers in ways that radio, television and print cannot. Finally, if it's just a banner you want, we can produce them in almost any size and in full colour. Let your imagination run riot; get maximum coverage and big impact – give Daniel Bennett a ring on **01483 596241** and together - we can think BIG.

We know what we are talking about

Supplies Warehouse
quality products

call us now
01483 596281

With many years of experience under their belts, our supplies team can definitely be relied upon to give you good product advice and then back it up with some of the highest service levels available in this industry.

So it helps that our range of media is manufactured by Craftecazon. Craftecazon develops and manufactures wide format media for CAD, PPC and the graphics markets. Its what they've been doing since 1989 and it's what they do exceptionally well.

We sell all of their products under the brand name of Colourlink and if you visit our website, or go direct to <http://www.colourlink.net/colourlink-products/colourlink-products.html> you will be able to see in detail the vast range of media we keep in stock, or more specialist products which we can deliver within 72 hours.

Our dedicated media sales consultant is John Linnell and quite frankly, what John doesn't know about print media isn't worth knowing. Email him direct if you like on john.linnell@repopoint.com or better still, come along to one of our Open Days, (see front page).

For any more information or any help regarding your choice of media supplies, ring 01483 596281 or email us at mediasupplies@repopoint.com

Green Corner

As most of you know, here at Repopoint we are committed to reducing our carbon footprint and making sure that we re-cycle as much waste as possible. Furthermore, unless instructed by a customer, we will always supply paper products obtained from sustainable forests or suppliers who have FSC accreditation, (Forestry Stewardship Council), as we hope soon to have ourselves.

As part of our burgeoning programme for taking some responsibility for our own waste, we have started emailing quotations, several hundred per week, instead of printing them out and posting them. Also, whenever a brochure or tech spec is required, we send this to the customer along with their quotation, as a pdf file. The customer is then able to decide on whether or not these electronic files need to be printed out for filing later. It sounds a bit like 'passing the buck' – our problem becomes their problem, but that's not how we see it at all. We are capable of consuming massive amounts of paper, cartridges and packaging and we believe that the action to re-use has to start with the originator. And that is the irony of the situation in which we find ourselves.

We are in the print business and in order to meet our business plan and sales objectives, we need to print more and more, year on year.

If we don't approach this dilemma with a responsible attitude, we could become a net contributor to an increase in our carbon footprint instead of holding it steady, or even better, reducing it.

If you are currently receiving quotations or invoices from us in hard copy format and would prefer to receive them electronically, please send your email address to sue.steere@repopoint.com together with your request to make the change. As we keep on reminding everyone who wants to listen, 'together we can reduce our carbon footprint.'

Introducing our new CD & DVD duplication & printing service

Regardless of your business or pastime interests – whether you are a software house, a training company or an advertising agency, an individual or a corporate – let us take the hassle out of producing your CD's and DVD's and help to make your product stand out!



We offer a complete service including full colour direct to disc printing for a really professional presentation of your work.

We can also produce printed sleeves, training manuals, posters and any other printed material that you require to complement your CD's and DVD's.

Don't forget, duplication is a cost effective way of making multiple copies and is the ideal solution when time is tight. We provide a high quality product with a swift turnaround and personal, helpful service. Ring us now on **01483 596203** for more information or a quote.

Does Your Business Rely On The Strength Of Your Equipment?



It is essential that your copying, plotting and plan printing equipment is always performing at the very best level with downtime kept to an absolute minimum. Repopoint Service is here to make sure that happens. Our team of IT specialists and service engineers are available to support our customers and ensure that their in-house equipment is always functioning at the most efficient level.

Our Service business has increased at such a rate that we have had to keep pace by increasing our field engineering team at the same rate. We now boast an engineering and backroom support squad of knowledgeable and experienced people - covering the south of England - who are second to none in our industry. Whether it's preventative maintenance or responding to a machine breakdown, Repopoint Service is always there, close at hand and ready to respond.

Because we believe a fast response time for service is absolutely essential, our Service Department operates as a separate entity within the Group and under the dedicated supervision of our Service Manager and the Service Controller who can be reached on **0845 234 0702**.

We are able to assure our customers that they will receive fast and accurate information of an engineer's response time.

Most maintenance and repairs are completed on customer's premises, but we also have a fully equipped workshop, at our Woking headquarters, for refurbishing machines. Don't forget, you don't have to have bought your machine from us in order to take advantage of our range of Maintenance Cover contracts – or indeed to take advantage of our call-out service.

Contact us today on service.enquiries@repopoint.com and sleep a little easier tonight!



Our photograph shows the full team of office and field based staff with, from left to right, Service Manager Frank de Barro, Mark Dewdney, Aaron Maltby, Chris Newton (Service Controller), Eddie Jewell and James Johnson.

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